ADVISORY · PROOF OF CONCEPT

BusinessThinking

Three months to price a build before committing to it

Building controls manufacturer, United States and Canada. Two ERP systems, one small internal IT function.

3 months
Discovery to delivered proof of concept

1 of 3
Phases removed on our advice

Under budget
Delivered on time

THE CHALLENGE

- Prophet 21 in the US and Spire in Canada, each producing its own reports
- No agreed set of numbers across the two countries
- Integrated reports built straight from source: quick, but hard to maintain and extend
- The business could not say what a proper fix would cost to own, so it could not commit to one

WHAT WE DID

- Reviewed the three-phase scope and removed one: a bespoke interface we advised them to buy off the shelf
- Worked the business to one agreed set of requirements
- Built a documented, best-practice Data Vault proof of concept with AutomateDV and dbt
- Worked alongside the client's contractor

THE RESULT

- Both systems integrated into a single model
- One agreed set of requirements across the business
- The approach tested rather than assumed
- Cost of ownership understood before committing

ENGAGEMENT

Advisory: proof of concept

TIMELINE

Three months, including discovery

STAKEHOLDERS

IT lead and the business units using the reports

TECHNOLOGY

Prophet 21 · Spire · dbt · Power BI · AutomateDV

Weighing up an integration build?

A proof of concept tests your approach and shows what it will cost to run, before you commit. Book an introductory call, and we'll show you how it works.

Book an introductory call

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